

## Commercial Lawyer - Inhouse

**Position:** Commercial Lawyer - Inhouse  
**Reporting to:** Chief Financial Officer  
**Qualification:** Fully Qualified lawyer  
**Location:** Flexible. Potential to work from home with office visits as business needs.

### About XOCEAN

XOCEAN is an ocean data company – we collect data for clients ranging from mapping the seabed to monitoring the environment. However, we do this differently, instead of using conventional crewed survey ships, we have developed a marine robotic system known as an Uncrewed Surface Vessel (USV).

### Overview

Reporting directly to the CFO with full responsibility for managing the review and negotiation of all commercial contracts.

### Main Duties & Responsibilities

- Reviewing, negotiating and agreeing all commercial contracts and arrangements including master services agreements.
- Liaising with insurance brokers as required on contract terms.
- Managing customer contractual relationships.
- Managing day-to-day commercial agreement queries and taking the lead on all relevant contract management activities
- Preparing standard contracts and templates for the business (including sales/ human resources/ procurement).
- Advising on regulatory and legal issues as required.
- Full responsibility for contractual risk management and mitigation measures.

### Requirements: Essential Skills / Attributes and Experience

- Qualified lawyer with a minimum of 5 years post qualification experience in Ireland or England and Wales, with at least 3 years working in industry.
- Experience in drafting and negotiating a wide variety of high value/complex commercial contracts for both customer and vendor relationships.
- Commercially focused with strong business acumen to understand the specifics of a deal.
- Excellent computer literacy skills particularly Excel and MS Office.
- Ability to work well under pressure, to prioritise tasks and focus on meeting deadlines.
- Strong communication skills with the ability to build effective working relationships with key stakeholders.
- Well organised, enthusiastic, positive and proactive nature with a keen attention to detail.

### Desirable Experience

- Experience in the Offshore Marine Industry.

### Apply

- Applicants must demonstrate how they meet the essential criteria. Desirable criteria may be used for further shortlisting.
- We thank all candidates for their interest, however due to very high volumes, only those who are selected for further consideration, will be contacted directly.
- To be eligible for this position you must have a valid working visa / permit to work in Ireland.
- Closing date for applications is Friday 22<sup>nd</sup> October 2021.
- Please apply online and follow the instructions or submit your CV to [careers@xocean.com](mailto:careers@xocean.com).